

Waterfront Dining
Bon Appetit
Marina Plaza • Dunedin Florida

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Like many companies our original websites left much to be desired. They were unattractive, not well thought out, and had navigational and updating problems. Additionally our four website domains were all registered with different hosting companies. The web master took weeks to fix simple requests and we had to double check progress AND accuracy every step of the way. We knew we needed to make changes but were uncertain where and how to proceed – the yellow pages? Personal references? How does one shop for a webmaster?

Along came DalmoWorks, virtually out of the blue via an email, making a very detailed proposal on what their design and marketing teams would be able to do for our website. The email referenced all of the things we thought we would like and need for our websites and our interest was piqued.

We made an appointment for DalmoWorks to come to our signature restaurant Bon Appetit for a meeting. They came totally prepared with a proposal which included ideas and quotes for various stages of design and development. We discussed not only web design ideas but marketing strategies. It was a very, very comprehensive meeting and left us excited and energized.

Due to cost constraints we decided to modify our existing websites rather than develop “from scratch”. The next day, we received a prototype for our remodel. We were very impressed! To date, DalmoWorks has been consistent in delivering exactly what they promise:

- A redesign of our primary websites that is creative, visually attractive, interesting and logical.
- Navigational buttons and icons that work seamlessly for our potential and repeat customers.
- Interfaces that work for all of our websites helping create a seamless corporate visual identity.
- Updates that are miraculously done virtually overnight.

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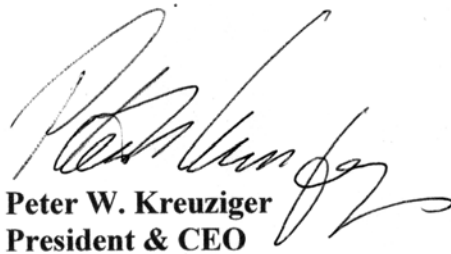
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- Invoices and proposals that are accurate and which we perceive as “value for our money” from our advertising budget dollars.
- Inclusion in over 800,000 search engines and prime display space on their Florida Sunshine Coast website.
- Consolidation of all our web domains.
- Reporting statistics and capabilities on all of our websites that give us an accurate picture of who is visiting our websites and where we should focus our developmental dollars.
- Pleasant and informative support.

In short, we are very pleased with the web design and marketing services DalmoWorks provides us. We never hesitate to call with questions – and are never disappointed.

The depth of their knowledge about web design AND marketing is truly amazing. I do not hesitate to recommend them highly as the most professional, cost-effective web-design and marketing service we have engaged.



Peter W. Kreuziger
President & CEO